

Disclosure is made regarding the questions asked in Ordinary General Assembly of Pınar Süt Mamulleri Sanayii A.Ş. dated 28.03.2019.

Question: There was a foaming milk for baristas. Did this product meet the expectation? Will the new product that supported by the growth of the service sector be released? Do you have product range that you think will play active role in university-industry cooperation?

Answer: We are expanding Barista milk family. An important channel. The coffee culture in Turkey is essentially our tradition but also passing the tea today. Therefore, there are products that we worked with the experts of the industry and developed. We are extending Barista milk family. Of course, we work with the university and with our R&D center, we work in many different fields including overseas universities. Both product development and process development and also environmentally-friendly, less use of energy and minimizing carbon footprint and water footprint is our mission as Group. These will also support costs thus we continues non-stop working.

Question: Are dividends paid biannually?

Answer: We pay all at once and as of April 30th.

Question: Thrived service sector and boutique stores become prominent are major obstacles for companies wishing to increase the added value. In this context, in the sense of the group that has all the raw materials, can it be possible to create a cafeteria branding and providing more added value and developing a healthier option for consumers? Why not this group which has all raw materials create a boutique grocery to overcome difficulties that chain markets impose on manufacturers?

Answer: Thank you. We're taking notes and evaluate sophisticatedly. This is evaluated in all our companies. We will make evaluate once again with this proposal as our Board of Directors and executives.